Directions: Check the wo	rd or phrase in each set that is n	10st like
1 Competitive 2 Joyful 3 Considerate 4 Harmonious	1 Brave 2 Inspiring 3 Submissive 4 Timid	1 Forceful 2 Admirable 3 Kind 4 Non-resisting
 Tries new ideas Optimistic Wants to please Respectful 	 Nervy Jovial Even-tempered Precise 	 Assertive Confident Sympathetic Tolerant
 Will power Open-minded Cheerful Obliging 	 Stubborn Attractive Sweet Avoids 	 Aggressive Life-of-the-party Easily fooled Uncertain
1 Daring 2 Expressive 3 Satisfied 4 Diplomatic	 Decisive Talkative Controlled Conventional 	 Eager High-spirited Willing Agreeable
1 Powerful 2 Good mixer 3 Easy on others 4 Organized	 Positive Trusting Contented Peaceful 	 Persuasive Sociable Loyal Logical
1 Restless 2 Popular 3 Neighborly 4 Abides by rules	 Takes risks Warm Willing to help Not extreme 	 Business Like Cheerful Good listener Detailed
 Unconquerable Playful Obedient Fussy 	 Argumentative Light-hearted Nonchalant Adaptable 	1 Tactless 2 Messy 3 Plain 4 Deep
 Self-reliant Fun-loving Patient Soft-Spoken 	 Original Persuasive Gentle Humble 	 Argumentative Disorganized Follower Hard to please
1 Bold 2 Charming 3 Loyal 4 Easily led	 Determined Convincing Good-natured Cautious 	 Stubborn Optimistic Willing Fussy
 Outspoken Companionable Restrained Accurate 	 Persistent Lively Generous Well-disciplined 	 Competitive Popular Peaceful Serious

 Positive Funny Dependable Respectful 	 Risk taker Lenient Worrier Loner 	 Task oriented Mixes easily Agreeable Systematic
 Confident Lively Friendly Organized 	 Leader Excitable Supportive Planner 	 Strong-willed Inconsistent Reluctant Critical
1 Bold 2 Talkative 3 Shy 4 Pessimistic	 Outspoken Haphazard Submissive Persistant 	 Decisive Enthusiastic Patient Behaved
 Domineering Restless Timid Moody 	1 Daring 2 Loud 3 Gentle 4 Scheduled	 Short-tempered Interrupts Serene Stuffy
 Forceful Unpredictable Hesitant Withdrawn 	 Proud Forgetful Reserved Perfectionist 	 Independent Promoter Considerate Introvert
 Productive Convincing Compromising Accurate 	 Impatient Changeable Doubtful Orderly 	 Thorough Undisciplined Good-natured Idealistic

- 1. Count the number of "ones" that you marked. Write that number in the Tally Box marked #1. Do the same with the numbers two, three, and four.
- 2. On the first scale, draw a line through the number on the bar graph that corresponds with your total number of "ones." This is the end line for your bar graph.
- 3. Beginning at the left end, shade the space on the bar up to your end line on the first bar graph.
- 4. Do the same for the second, third, and fourth graphs.
- 5. The longest bar is your predominant style. The second longest bar is your backup style.

TALLY BOX

Driver

1		0	2	4	6	8	10	12	16	18	20	23	25	27	30	32	34	37	39	41
Expressive																				
2		0	2	4	6	8	10	12	16	18	20	23	25	27	30	32	34	37	39	41
Amiable																				
3		0	2	4	6	8	10	12	16	18	20	23	25	27	30	32	34	37	39	41
Analytic																				
4		0	2	4	6	8	10	12	16	18	20	23	25	27	30	32	34	37	39	41