

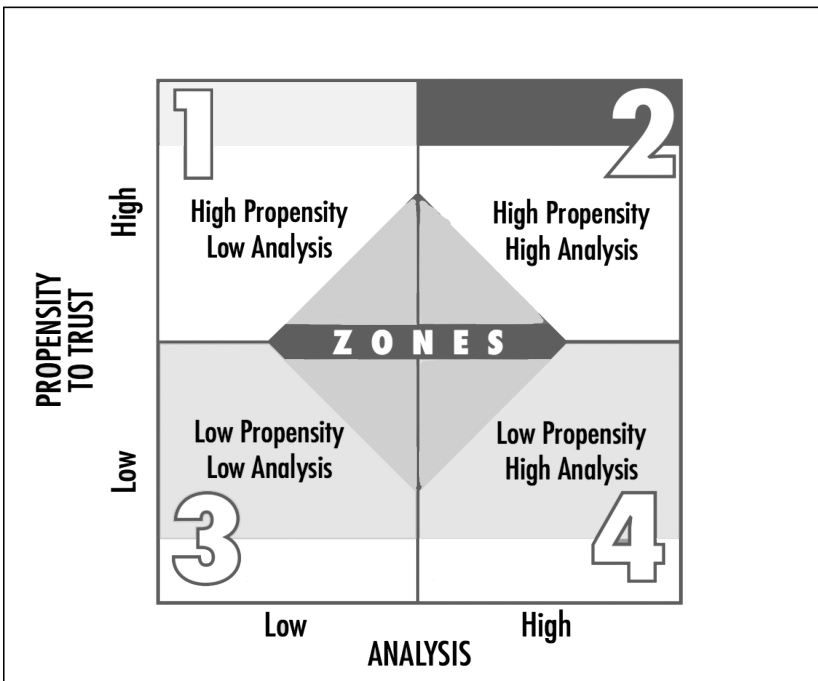
# Going Forward

## CREATING TRUST IN EVERY RELATIONSHIP

### TRUST REVIEW QUIZ

1. What is the best synonym for "trust"?
2. What two things is trust built on?
3. What happens to cost and speed when there is low trust?
4. When trust is low we pay a trust \_\_\_\_\_.
5. When trust is high we realize a trust \_\_\_\_\_.
6. RESULTS = (PLAN) X (ACTION) X (\_\_\_\_\_).
7. Trust with myself is based on my personal \_\_\_\_\_.
8. Trust with others is built by \_\_\_\_\_.
9. Trust in a group follows the Principle of \_\_\_\_\_.
10. Name the four cornerstones of credibility.  
Fill in the blanks for the following behaviors:
11. Talk \_\_\_\_\_.
12. R\_\_\_\_\_.
13. Create T\_\_\_\_\_.
14. Fully A\_\_\_\_\_.
15. Be L\_\_\_\_\_.
16. \_\_\_\_\_ first. (listen)
17. Clarify \_\_\_\_\_.
18. Confront \_\_\_\_\_.
19. Deliver \_\_\_\_\_.
20. Get B\_\_\_\_\_.
21. Practice A\_\_\_\_\_.
22. Keep C\_\_\_\_\_.
23. Extend \_\_\_\_\_.
24. We can fail to deliver the proper results if we focus on a \_\_\_\_\_, rather than results.
25. Trusting others in the right amount - not too much or too little - requires w\_\_\_\_\_.

Fill in the following chart:



### Analysis Questions

1. What is the \_\_\_\_\_?
2. What is the \_\_\_\_\_ involved?
3. What is the \_\_\_\_\_ of the people involved?

## When Trust is Lost or Broken

Trust is possible as long as there is \_\_\_\_\_.

TRUST THAT HAS BEEN LOST BY A VIOLATION OF \_\_\_\_\_ IS FAR MORE \_\_\_\_\_ TO RESTORE THAN A LOSS OF TRUST CREATED BY A VIOLATION OF \_\_\_\_\_.

You can't \_\_\_\_\_ trust.

Be slow to \_\_\_\_\_.

Be quick to \_\_\_\_\_.

BREAKDOWNS CAN CREATE \_\_\_\_\_.