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# What I Value, You Don't....And That Annoys Me

Phil 2:3-4 Do nothing out of selfish ambition or vain conceit. Rather, in humility value others above yourselves, not looking to your own interests but each of you to the interests of the others.

When we adapt behavior we reduce potential _	
Part of adapting is understanding what we	and what annoys us.

#### **ANALYTICALS**

VALUES	ANNOYS
Security	Inaccuracy
Accuracy	Incompetence
Stability	Aggressiveness
Rules and regulations	Shouting
Quality	Evasiveness
Structure	Mediocrity
Efficiency	Inadequacy
Facts	Exaggeration
Competence	Invasiveness
Details	Clutter
Tradition	Disorganization
Critical thinking	Clamor
Organization	Change
Logic	Hastiness

#### **DRIVERS**

VALUES	ANNOYS	
Achievement	Indecisiveness	
Challenge	Boredom	
Success	Small talk	
Power	Details	
Speed	Hypersensitivity	
Control	Overemotionalism	
Responsibility	Dependency	
Goals	Excuses	
Debates	Irresponsibility	
Competition	Lethargy	
Leadership	Laziness	
Independence	Procrastination	
Decisiveness	Taking orders	
Productivity	Overanalysis	

## AMIABLES

VALUES	ANNOYS
Contribution	Conflict
Comfort	Impatience
Compassion	Disrespect
Cooperation	Discourteousness
Friendliness	Insensitivity
Peacefulness	Harshness
Loyalty	Rushing
Approval	Pressure
Cohesiveness	Tension
Trust	Controversy
Kindness	Disharmony
Relationships	Yelling
Benevolence	Pushiness
Coaching	Rudeness

### **EXPRESSIVES**

VALUES	ANNOYS
Freedom	Rules
Excitement	Structure
Adventure	Schedules
Flexibility	Routine
Spontaneity	Tedium
Vision	Stagnation
Enthusiasm	Slowness
Change	Boredom
Unpredictability	Ritual
Uniqueness	Lack of originality
Creativity	Lack of creativity
Innovation	Details
Versatility	Formality
Optimism	Solitude

If you know what annoys others, then you can	_ your behavior to stop			
annoying them. When that doesn't happen	arises.			
Initial responses when faced with conflict:				
Analyticals - initially				
Drivers - will attempt to the person or the	e situation.			
Amiables - will to avoid the confrontation.				
Expressives - will in the midst of conflict.				
In a conflict we tend to focus on our own needs and wants an manifesting these protective defensive mechanisms.	d seek by			